GM (S & M – CM)
Sales & Marketing – Consumer Mobility
3rd floor, New CTS Buildings
16, Greams Road
Chennai – 600 006

Tel.: 044 – 28297878 Fax: 044 – 28297979



No. GM (S&M-CM)/230/ S &D policy 2009/II/Pt / Vol III /114

dt 09.09.11

To

The Heads of SSAs, CRDA/MA/NGC/TR/TT/VGR

TWO Year Extension

Tamil Nadu Circle.

Sub: Extension of Franchiseeship for two years for already migrated for one Year Franchisee - reg.

Ref: 1) BSNL HQ letter No. 27-9 /2010 –S&M-CM (Pt-X) dated 28.03.2011&

- 2) BSNL HQ letter No. 27-9/2009-SM-CM/(Pt II) dated 01.04.2010.
- 3) GM (S&M-CM)/230/ S &D policy 2009/II/Pt /6 dt 23.07.2010

Approval of CGM, Tamil Nadu Circle is hereby conveyed for the extension of Franchiseeship of franchisees who have been migrated provisionally for one year vide ref(3) (List –B) and met the performance criteria as per S&D Policy 2009 vide ref(1) in Tamil Nadu Circle for a period of TWO years w.e.f. 1.08.2011 (01.08.2011 to 31.07.2013) subject to the provisions of S&D Policy 2009 and subsequent amendments from time to time, if any.

SSA shall issue a letter of intent (LOI) to the Franchisees for the extension of Franchiseeship for a period of two years .The required Performance Bank Guarantee as per S&D Policy 2009 for a period of **2 years and Six months** from the date of signing the agreement shall be obtained.

These franchisees in the Annexure 'A' are to be directed to sign the agreement for a period of **two years** as applicable in the proforma prescribed by Corporate Office.

The signing of the agreement formalities shall be completed by both franchisees & SSA on or before 15.09.2011.

A compliance report on the migration process may be intimated to this office in the following format latest by 05.10.2011 so as to submit a consolidated report to CGM & BSNL HQ.

	Sl.No.	Name of Franchisee	Name of territory	Period of extension	Agreement valid		Performance Bank Guarantee		
							Amount in Do	Validity	
					From	То	Amount in Rs.	From	То
ſ									

(C.V.Vinod)

General Manager (S&M-CM), Tamil nadu circle, Chennai.

Encl: As above.

Annexure 'A'

SL NO	SSA Code	Territory Code Territory Name		Classification	Franchisee Name	
1	TNMDU	TN07101	MADURAI SOUTH	Α	Mano publishers and Distributors	
_	TNMDU	TN07105	DINDIGUL SOUTH	В	iano publishers and Distributors	
2	TNCRD	TN06102	MYILADUTHRAI	С	R. Venkataraman	
3	TNMDU	TN07103	MADURAI WEST	В	Mono Composers	
4	TNNGC	TN08103	KANYAKUMARI	С	Preethi Agencies,	
5	TNTR	TN14101	KARUR	Α	Ananda Agency Karur	
6	TNTT	TN15101	TUTICORIN 1	С	VDN Ansari	
7	TNVGR	TN17101	ARUPPUKOTTAI	С	S.R.Pharmacy	
8	TNVGR	TN17105	SIVAKASI	В	Digital Cellcom	

(C.V.Vinod)

General Manager (S&M-CM),

Tamil nadu circle, Chennai.